Driving Supplier Opportunities and Empowering Leadership throughout the Region


“The Forum is an excellent way for businesses to interface directly with Savannah River Site (SRS) prime contractors,” said SRS-Centerra Procurement Administrator Liz Harris. “Centerra-SRS has participated in the event since its inception three years ago and plans to continue to support such a worthwhile event.”

The event informs subcontractors and vendors of upcoming federal procurement and subcontracting opportunities in the region, including the Department of Energy (DOE), the National Nuclear Security Administration (NNSA) and the U.S. Army Corps of Engineers (USACE).

“Through this forum, ETEBA has provided a platform that brings technical and supply chain leaders and suppliers together,” said Savannah River Nuclear Solutions Supply Chain Operations Director Jay Johnson. “It communicates SRS’s future needs to our suppliers who deliver innovations that enable our enduring and future missions. This gives our current and future suppliers the opportunity to align their corporate strategy and core skillsets with the site’s needs. This level of partnering which offers open and transparent dialogue about long-term vision is vital.”

ETEBA’s one-day forum featured panel discussions on a variety of topics, including updates on federal procurement goals, best practices for supplier partnerships, and opportunities for small businesses to participate in projects at SRS. The event attracted more than 150 attendees from across the region, highlighting the strong interest in partnering with the site for the future.

Savannah River Nuclear Solutions Small Business Liaison Officer J. Alex Agyemang spoke on Savannah River Site subcontracting opportunities and forecast at the ETEBA Savannah River Federal Business Opportunities Forum with fellow panelists (from left) Centerra-SRS Procurement Administrator Liz Harris, Savannah River Remediation Director of Supply Chain Management Ellen Hansmann and Savannah River National Laboratory Manager of Contracts and Technology Partnerships Matthew Biasiny.
topics including an SRS update; subcontracting and procurement opportunities with DOE, NNSA and USACE; and partnering opportunities with the Savannah River National Laboratory. Panelists included speakers from DOE Headquarters; DOE Savannah River Operations Office; managing and operating contractor at SRS, Savannah River Nuclear Solutions; liquid waste contractor at SRS, Savannah River Remediation (SRR); protective force contractor at SRS, SRS-Centerra; the Savannah River National Laboratory; and USACE Savannah and Charleston Districts.

A focus topic of the event was the importance of small businesses in the region. SRR Project Services & Support Director Sandra Fairchild stated, “Savannah River Remediation is committed to the success of our small-business subcontractors. SRR provides significant awards to ETEBA members to complete important and mission-critical work. We appreciate small businesses providing big results, and most importantly safe results, for our company.”

Following the technical sessions throughout the day, ETEBA held a networking reception and reverse tradeshow that gave local suppliers the opportunity to meet one-on-one with buyers as well as technical experts from government agencies and SRS prime contractors.

“This year’s Savannah River Federal Business Opportunities Forum was a great success, due in great part to the proactive support of DOE-SR and prime contractors at the Savannah River Site,” ETEBA Executive Director Tim Griffin said. “The caliber of speakers and presentations was exceptional. And, a favorite aspect of the forum continues to be the reverse tradeshow. We hope to continue to grow this event and help provide valuable insight and opportunities to local businesses. In fact, we are using the Savannah River event as a best practice and a model for other ETEBA events in the future including our national meeting in Knoxville, Tenn.”

ETEBA is a non-profit trade association representing approximately 160 small, large and mid-sized companies and affiliate members that provide engineering, environmental, construction and other technical and administrative services to government and commercial clients. Its mission is to promote the success of their members by fostering market understanding, identifying business opportunities and advocating for common interests.

Savannah River Nuclear Solutions, a Fluor-led company with Newport News Nuclear and Honeywell, is responsible for the management and operations of the Department of Energy’s Savannah River Site, including the Savannah River National Laboratory, located near Aiken, South Carolina.

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